

STACK Skills Mapping

The STACK framework covers different knowledge and skills areas that we believe our young people need to excel in to succeed in the world of work:

S	Self-awareness	Professional etiquette
		Aiming High*
T	Teamwork	Teamwork*
A	Attitude	Staying Positive*
C	Communication	Presenting*
		Business literacy skills
K	Knowledge	Routes in
		Commercial awareness

Mentees will complete a STACK skills assessment prior to the mentoring sessions. The results of this will show mentees areas of strength as well as areas they can improve on.

We have designed content that directly correlates with the STACK skills framework. In your first mentoring session together, this information will help you both choose which content to cover in the mentoring sessions.

The mentoring content topics and the STACK skills they correspond to are as follows:

Topic	STACK Connection
Setting SMART goals	Self-awareness
SWOT Analysis	Self-awareness
Time management (Covey's Matrix)	Self-awareness
Developing resilience	Attitude
CV writing	Communication
Cover letter writing	Communication
Personal brand and LinkedIn	Communication

Interview skills	Communication, Self-awareness
Making the most of your time as an undergraduate	Knowledge
A day in the life of a financial services professional	Knowledge
What is insurance/banking/law? (separate sessions)	Knowledge

Mentees will be able to choose five content modules from these topics, tailored towards their professional development needs.